

Smart Focus

IT

The demand for IT jobs in Westchester is booming, according to a new report from **Pace University**. The Pace SkillPROOF IT Index, which tracks and analyzes job openings at major firms in Manhattan and Westchester County, showed the demand for IT jobs in Westchester in the first quarter jumped 31 percent from the last quarter of 2010 and rose a dramatic 74 percent over a year ago.



Real Estate



A major piece of undeveloped land in Westchester is up for sale. According to the **Wall Street Journal**, St. Vincent's Hospital has retained real-estate firm Eastern Consolidated to sell a 37-acre parcel of

vacant land it owns in the Town of Harrison. The 37 acres, which are nestled between two golf courses, are part of a 66-acre property, a portion of which housed the St. Vincent's 138-bed behavioral health center. The sale of the land follows the bankruptcy filing last year by St. Vincent's Catholic Medical Centers in New York City, the parent company of St. Vincent's Hospital in Westchester.

Start-Ups

Start-up businesses are getting a big boost in the City of Yonkers which recently launched a new business incubator at **i-Park Hudson**, the 1.1-million-square-foot mixed-use facility that occupies the former Otis Elevator Co. complex. Called Y-Enterprise, the new facility will target companies of varying sizes with state and federal incentives to move to Yonkers.



Healthcare



Westchester's budding senior care industry continues to grow with a new facility about to open in downtown White Plains and another newly renovated facility to reopen soon in Ossining. **The Kensington**, a

new upscale assisted living and memory care residence, is scheduled to open in June. Located across the street from White Plains Hospital, The Kensington features a total of 87 suites on five floors and room for 105 residents. In Ossining, **Atria on the Hudson** will soon reopen after a major renovation. The fully renovated facility has 122 units including 22 units for Alzheimer's patients. Atria's facility will also be the area's first independent living and assisted living services community to seek LEED certification.

Biotech

In a unique public-private partnership, two of the region's leading biotech companies – Regeneron Pharmaceuticals of Tarrytown and Aueron Biosciences, Inc. of Yonkers – will soon offer a “**mini-MBA**” program to help employees develop business management skills. The regional initiative is expected to give a boost for the biotech industry in the Hudson Valley. An additional program for middle managers will include Progenics Pharmaceuticals of Tarrytown. Funding is being provided by Westchester County through the **Westchester/Putnam Workforce Investment Board** in partnership with the Office of Economic Development and **Westchester Community College**, which will host the program at its Gateway Center.



Brilliant Fact

Westchester's vast telecommunications network consists of over 800 miles of fiber-optic cable, links local governments, libraries, hospitals and schools. It is one of the best local telecom infrastructures in the United States.

Brilliant Move

Eileen Mildenberger, who spent 12 years at the Empire State Development Corporation, the last three as Chief Operating Officer, has been named new Executive Director of Westchester County's Industrial Development Agency (IDA). She replaces Theresa Waivada, who recently retired.

Intellectual Capital



Laurence P. Gottlieb
Director
Westchester County
Office of Economic
Development

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Brain Trust

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